

Eaton solutions for K-12 challenges



Save time
by remotely and automatically
remediating power issues



Save money
by avoiding costly downtime
and data loss



Reduce risk
by implementing a
disaster avoidance plan

Challenge 1: Budget constraints

Eaton solution: Eaton Intelligent Power Manager (IPM) is a relatively inexpensive software solution that can help you avoid downtime, avoid data loss and require less External Battery Modules (EBMs) to maintain desired runtime using load shedding capability.

End-user benefit: Save money incurred from outages and new equipment deployments that can be reallocated to other critical areas alleviating budget limitations.

Challenge 2: Lack of time

Eaton solution:

- Visual Power Manger (VPM) allows you to efficiently manage your time by remotely monitoring entire power infrastructure
- IPM ensures you're prepared for power and environmental issues by automating remediation actions
- Let us install the software for you to ensure you get the most out of it and give you back some valuable time to devote to other projects

End-user benefit: Use this extra time to improve documentation, train teachers and enhance learning processes.

Challenge 3: Not enough staff or lack of power expertise

Eaton solution:

- Remote monitoring with VPM simplifies power management and allows you to do more at once
- Consolidate management duties by plugging IPM directly into VMware vCenter making it a one stop shop management solution
- Set it and forget it with Eaton lithium-ion battery UPSs providing batteries with longer life and requiring less maintenance

End-user benefit: You can't be in more than one place at the same time but you can lean on Eaton solutions to extend your reach making it seem like there is more than one of you.

Challenge 4: Downtime

Eaton solution:

Create a robust disaster avoidance plan using Eaton's full power management solution—including UPSs, rack PDUs, racks and software—that allows you to organize, protect and manage your environment.

End-user benefit:

- **Significantly increase uptime for WiFi and digital learning applications**
- **Save time and money from struggling to recover from an outage**
- **Increased uptime equals job security**



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